

SAP Business ByDesign

Turn growth potential into real results with SAP Business ByDesign

SAP[®]Business
ByDesign



The challenges of a growing business

It's no secret that many mid-sized businesses experience growing pains. Finding new ways to run more efficiently, have more transparency across the organization, and aligning business processes and departments to work together is no easy task. Choosing an ERP solution that fits your size, needs, and goals is a critical step in transforming your organization and can pave the way for growth and evolution.

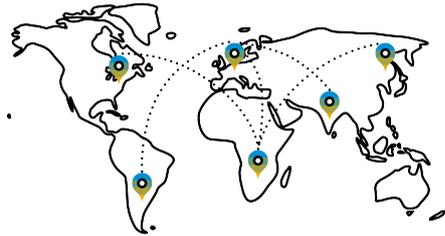
As a business leader, you're probably looking for an ERP solution that is fully scalable to meet your needs, is ready to handle growth, and is managed from the cloud so you can access everything you need anywhere on any device. You'll need a solution that helps control costs and gives you a solid ROI, while still adjusting to your budget. Comprehensive business analytics and insights to create a single, consistent source of data throughout your business are also likely on your "must-have" list.



Introducing SAP Business ByDesign

SAP Business ByDesign is a cloud-based ERP solution that unifies your core functions in an end-to-end business suite by providing a single business application to manage every aspect of your business. It is a modular solution, so you can choose what you need to start and build from there. It has extensive capabilities right out of the box but is also fully customizable for your business's specific needs. Some of the modules of SAP Business ByDesign include:

- Accounting and finance
- Human resources
- CRM
- Supply chain management
- Purchasing, inventory, and distribution
- Business insight



SAP Business ByDesign is designed to be comprehensive, flexible and fully scalable, so you can make it entirely your own and have it scale effortlessly as your business grows. All in a cloud-based ERP, so you can access the information you need anytime, anywhere, from any device.

- **5 to 10,000** users per single ByD system
- Deployed in **144** countries and localized in **12** languages
- More than **800** standard reports out of the box
- **6756** add-on solutions
- Able to fully process **35,000** invoices per hour
- Average implementation time between **8-12** weeks

Built to fit and grow with your company

Scalability: SAP Business ByDesign scales from 20 to 10,000 users and allows you to easily re-configure processes, so you can add more employees as business grows. You'll keep data moving across your company even as your company grows and changes

Globalization: With customers in more than 100 countries and globalization and translation toolkits built on local best practices, SAP Business ByDesign provides the agility to adapt to tax requirements, languages and currencies for quick entry to new markets.

Flexibility: SAP Business ByDesign is extensible and adaptable to meet your specific business needs

Seamless integrations: Connect yourself to the systems you use today and what you may need next with APIs that allow quick connections to custom solutions you've built as well as pre-built integrations with Office 365, Concur, SAP Analytics Cloud and SAP SuccessFactors.

Always up to date: Quarterly product updates so that you have the latest features and processes, along with a development roadmap so you'll always know what to expect.

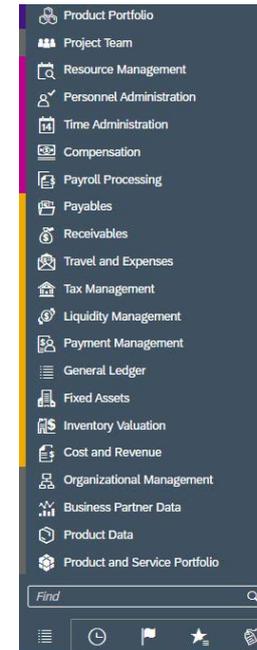
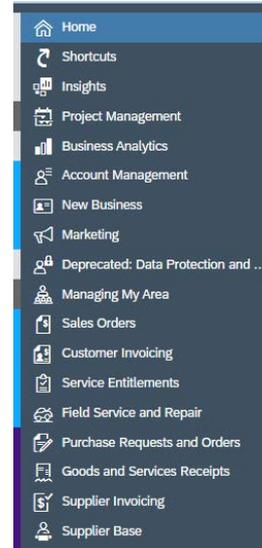
No surprise costs: With SAP Business ByDesign's subscription-based pricing, so you can be confident in your budget, knowing there are no surprises and no extra costs.

Keep your business growing

SAP Business ByDesign gives fast-growing businesses the platform to turn growth potential into real results. This cloud-based ERP solution connects every function across your company to time-tested best practices and in-depth analytics. You'll get the foundation to scale and compete without the complexity and cost, so you can **grow your business your way**.

SAP Business ByDesign has everything a fast-growing business needs—an end-to-end solution, powered by proven SAP business processes and delivered quickly in an average implementation time of 8-12 weeks. A proven track-record of ongoing investment, innovation and delivery in the cloud.

Built to scale— this dynamic, configurable solution will drive growth today and keep growing with your business while you get full transparency into every aspect of your operations.



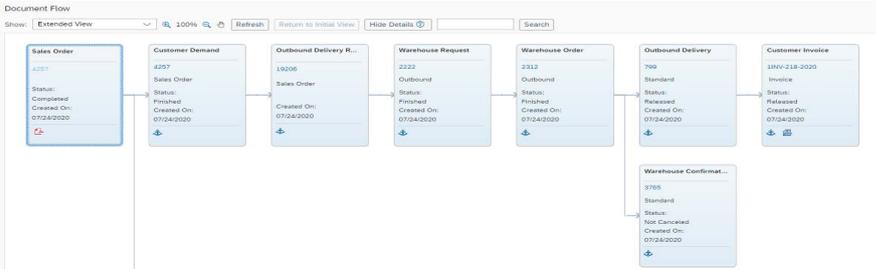
Unify all core functions in an end-to-end business suite

SAP Business ByDesign delivers pre-built processes for everything from finance and sales to product management and purchasing on a single, unified solution, so you can put 40 years of SAP business process experience to work for your organization and focus on what you do best.

A natively mobile, cloud-based solution with an easy-to-use user experience that fits the way your employees want to work. Every part of the web-based solution is responsive—adapting to whatever mobile devices employees use to get their work done—and we offer targeted apps designed specifically for day-to-day tasks like time and expense reporting, project management and analytics.

Have a clear understanding of what you're paying with SAP Business ByDesign knowing what your costs are going to be for the duration of your contract and building your budget accordingly.

No surprises and no extra costs.

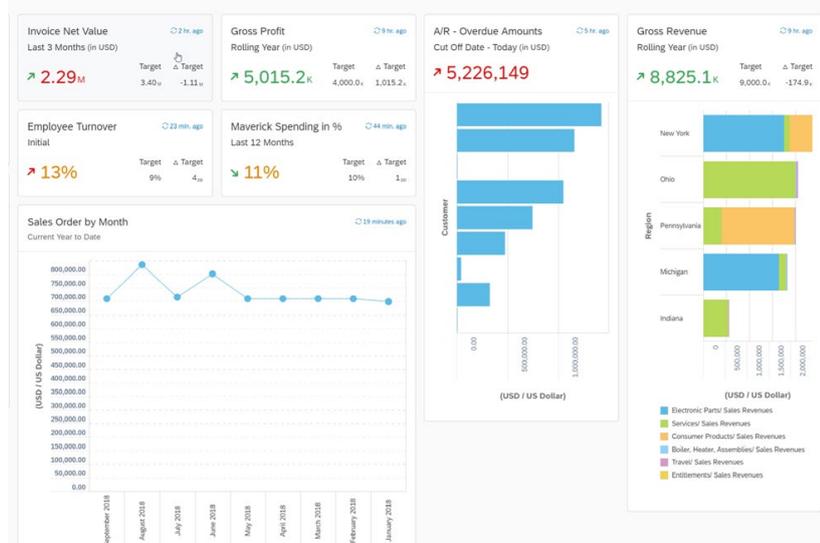


Better analytics means better decisions and quicker responses

SAP Business ByDesign builds analytics into every process, so you can see and share accurate, up-to-date information across functions and departments.

Each specific role has a unique dashboard, giving users a clear and comprehensive view of the metrics that matter most to them. The dashboard shows them the issues and opportunities that require their attention so they can easily see what needs to be done and take action quickly.

With more than **500 standard reports**, dozens of pre-built KPIs, and Excel integration all right out of the box, SAP Business ByDesign provides more transparency to your business and gives your team the tools they need to analyze and share data easily.



Net Revenue Net Sales Revenue (in USD) 15 hr. app. C	Operating Profit Margin Operating Profit (Year to Date) 15 hr. app. C	Gross Profit Gross Profit (Year to Date) (in USD) 15 hr. app. C	Gross Profit Margin Year to Date 15 hr. app. C	Cost of Goods Sold Cost of Goods Sold (in USD) 15 hr. app. C	Contract Invoiced All (incl. canceled) (in USD) 15 hr. app. C
➔ 1,848,767.12	▼ 74.5%	➔ 1,018,896.32	▼ 55.1%	➔ -829,890.80	➔ 993,385
Operational KPI's					
Inventory Value Current Total Inventory Value (in USD) 15 hr. app. C	Spand Analysis Year To Date (in USD) 15 hr. app. C	Sales to Date Current Year (in USD) 15 hr. app. C	A/R - Overdue Amounts Cut Off Date - Today (in USD) 15 hr. app. C	Employee Turnover 15 hr. app. C	
➔ 6,251,951	➔ 647,165	➔ 2,820,445.76	➔ 1,211,404	0	

Built to grow with your company

With customers in more than 100 countries and globalization and translation toolkits built on local best practices, SAP Business ByDesign provides the agility to adapt to tax requirements, languages, and currencies for quick entry to new markets.

SAP Business ByDesign scales from 20 to 10,000 users and allows you to easily re-configure processes, so you can add more employees as business grows.

Connect yourself to the systems you use today and what you may need next, featuring APIs that allow quick connections to custom solutions you've built as well as pre-built integrations with Office 365, Concur, SAP Analytics Cloud and SAP SuccessFactors.

SAP Business ByDesign is **extensible and adaptable** to meet your business needs.

You'll keep data moving across your company even as your company grows and changes.

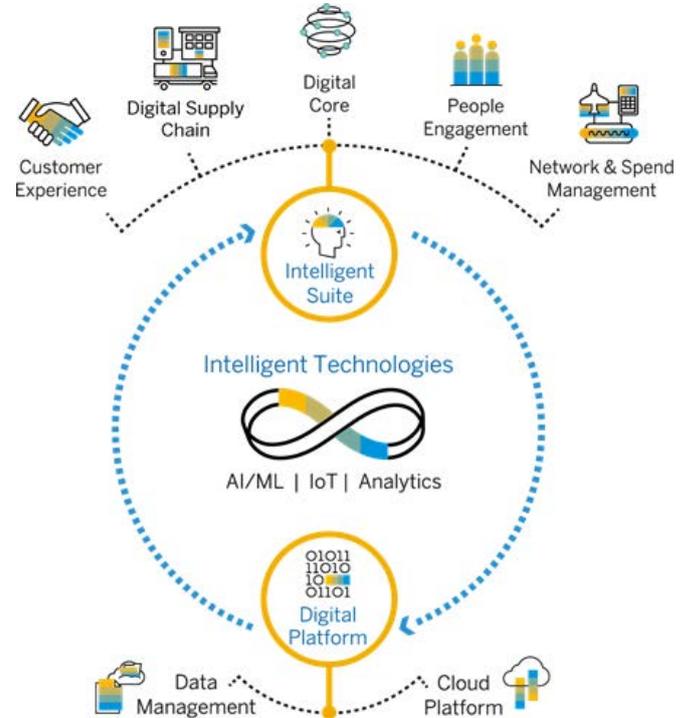


Be always updated

SAP Business ByDesign brings more than 10 years of experience running ERP in the cloud, so you can be confident you're getting a stable solution with a proven track record of delivering for organizations like yours.

By consistently delivering new features and processes—SAP Business ByDesign publishes a development roadmap so you know exactly what's coming next, and delivers quarterly product updates to get as it becomes available.

SAP Business ByDesign offers a range of configurations, extensions, adaptations and integrations that give you the flexibility to adapt and extend the solution to fit your needs of the intelligent enterprise now, while remaining in your standard service level agreement (SLA), so you can predict and manage pricing as well as get the latest updates with each quarterly release.



Put SAP latest technology innovation in your hands as quickly as possible.

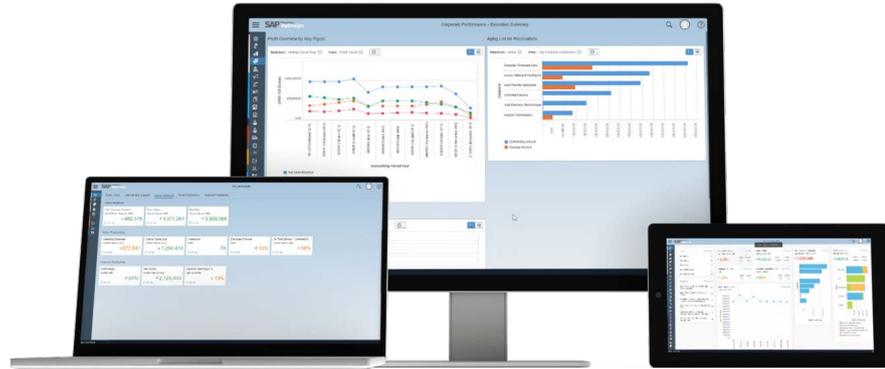
Work how you want, wherever you want

SAP Business ByDesign is a cloud-based solution, meaning that you can **access your information anytime, anywhere.**

- A natively mobile, cloud-based solution
- Every part of the web-based solution is responsive, adapting to whatever mobile devices your employees use to get their work done
- Targeted apps explicitly designed for day-to-day tasks like time and expense reporting, project management, and analytics

The cloud-based solution means simplicity for you: no hardware, no maintenance, no need for additional IT staff to maintain it.

With over 10 years of experience running ERP in the cloud, SAP Business ByDesign provides a stable solution with a proven track record of delivering for businesses like yours.



VistaVu Solutions

2020 SAP North American Cloud Partner of the Year

Since 2003, VistaVu Solutions has been providing Gardner ranked leading cloud ERP, iPaaS and technology solutions to help companies grow and optimize their business. Our development team extends product capabilities to better meet the exacting needs of your company with automation and integrations. We have uniquely divided our team into Implementation and Customer success divisions to better focus on your needs, and have the capabilities through our global alliance to provide services in over 18 countries globally.

No matter the size of your company, VistaVu is here to support you and we have been recognized for our dedication to Customer Experience. Our programs are award winning for customer retention, ethics and integrity and we are continually looking for ways to provide remarkable user experiences.

We have experience implementing SAP Business ByDesign in many industries, including:

- Aerospace & Defense
- Life sciences
- High tech
- Industrial machinery and components
- Industrial field services
- Food and beverage



What our customers say

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SAP's Business ByDesign solution sets a new high bar in four key dimensions – (1) full feature functionality that is easily configurable, (2) affordable cost and speed of cloud based implementation, (3) user experience that makes adoption a breeze, and (4) reporting and analytics that enable cross-functional decision making very effective from the get go. VistaVu leverages its mastery of SAP's Business ByDesign solution for customers to integrate end-to-end process simplification and solution deployment in a sustainable and cost manner that ensures effective business results.

Rajan Nagarajan, Former SVP - Supply Chain Management
CTI Foods

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Their dedication to quality is evident in all aspects of the work they've done for us. Their team's dedication to fulfill their clients' expectations surpass the competition. They are quick to respond and have always steered us helpfully, offering to undertake extra tasks when we were pressed for time and have helped us through some challenging issues. We could not have asked for better service in any way.

Gary Yantsos, Former Senior Director- IT
Topcon Medical Systems

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Let's get started



Ready to learn more and see SAP Business ByDesign in action?

Sign up for a free demo at <https://vistavusolutions.com/sign-up-for-a-free-demo/> and learn more about how SAP Business ByDesign can help turn your business's growth potential into real results.

VistaVu is here for you every step of the way

VistaVu provides you with full life-cycle implementation, training, and full-service support for SAP Business ByDesign. As an award-winning SAP partner with over 20 years of experience, our proven processes and experienced people ensure:

- A smooth implementation that integrates cohesively with your other solutions
- Best practices are applied to work done on your SAP Business ByDesign implementation
- Effective project management that minimizes risk and meets deadlines for fast time to value
- The solution is user-friendly for end-users and tailored to solve your specific business challenges



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